CH-2 ETHICAL ISSUES IN MANAGEMENT

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ETHICAL ISSUES IN MANAGEMENT

- 1. In various departments
- 2. In international business
- 3. In general

1. IN VARIOUS DEPARTMENTS



MARKETING & SALES DEPT. Ethical Marketing



Ethical Issues in Marketing

Marketing ethics: Marketer's standards of conduct and moral values



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Key Ethical Issues in Research



Technology is evolving fast.

Can our Ethics keep up?

Presentatio

Ethics and Technology

- <u>Technology</u> is a collection of methods and artifacts created by human beings to increase their control over the environment in which they operate.
- When the automobile was first introduced, a hundred years ago, it was hailed as a solution to the transportation problem and as a defense against growing pollution of horse dung.
- With horses, used for transportation, came horse dung, and it was everywhere (hundred years ago).
- Yet today, we view the automobile as a chief (air) pollution source.
- Again and again we see in the industrialized world the adoption of a technology that results in future problems.

2. IN INTERNATIONAL BUSINESS



Ethical Issues in International Business

 Arise when a manager makes decisions consistent with differing national environments

- Political Systems
- Legal Systems
- Economic Development Levels
- Culture



RECOMMENDATIONS FOR A COMPANY IN GLOBAL CONTEXT

- Develop a sub- f thics in the light of prevailing environment in the host country.
- MNC should not indulge in malpractices. (corruption, bribery, misrepresentation, tax available of a)
- Recruitment of staff vorv carefully keeping in mind their past performance.
- Familie rite with
 tal rules and regulations
- MNC's must respect tradition and culture of host country.



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3. IN GENERAL

Presentation title

- Compensation and skills
- Employee behaviour
- Employee working conditions
- Supplier/customer relations
- Small business ethics

Presentation title

Relevance of Ethical values over success in Business



THANK YOU